



# MOBILE BAY CONVENTION & VISITORS BUREAU

## 2010/2011 Partner-To-Partner Discount Program

### Show Your Card & Save

The Partner-To-Partner Discount Program allows you to save money on various products & services, increase your exposure in the business community and build strong relationships with MBCVB marketing partners. Discount cards are mailed to MBCVB partners along with the program offers listed below. You must show your card to receive the discount. If you need additional cards for your team or have any questions, please call Cheryl Smith at (251) 208-2022. - Thank you to the partners who have offered discounts.

#### ACCOMMODATIONS

##### Bed & Breakfasts

###### *Away at the Bay*

10% off rack rate. No discounts during Mardi Gras season, special events or holidays.  
557 N. Mobile, St., Fairhope, AL  
(251) 928-9725 - www.awayatthebay.com

###### *Berney-Fly Bed & Breakfast*

10% off minimum rack rate.  
1118 Government St.  
(251) 405-0949  
www.bernyflybedandbreakfast.com

###### *Dauphin House Bed & Breakfast*

20% off rack of \$89. Holidays and rodeo excluded.  
730 Cadillac Ave., Dauphin Island, AL  
(251) 391-4073 - www.dauphinhouse.com

##### Hotels/Motels

###### *Barons "By the Bay" Inn*

Free upgrade to deluxe bay view room category when booking a standard room category. Not valid during special events or holidays.  
701 S. Mobile St., Fairhope AL  
(251) 928-8000 - www.baronsinn.com

###### *Best Western Battleship Inn*

20% off rack rate. Not valid during Mardi Gras season and holidays.  
2701 Battleship Pkwy., Mobile, AL  
(251) 432-2703 - www.bestwesternbattleship.com

###### *Econo Lodge - Tillman's Corner*

15% off rack rate. Not valid during special events, Mardi Gras season and holidays.  
5686 Tillman's Corner Pkwy.  
(251) 662-0076 - www.choicehotels.com

###### *Hampton Inn North Mobile - Saraland*

15% off rack rate. Not valid during holidays special events and Mardi Gras season.  
1320 Industrial Pkwy.  
(251) 679-7953 - www.hamptoninn.com

###### *Holiday Inn Bellingrath Gardens*

20% off rack rate - Not valid during holidays, special events and Mardi Gras season.  
5465 Hwy. 90 W. - (251) 666-5600  
www.holiday-inn.com/mobile-i10

###### *Holiday Inn Express & Suites - Saraland*

25% off rack rate on Friday, Saturday and Sunday. Not valid during special events and high demand days.  
1401 Industrial Pkwy., Saraland, AL  
(251) 378-6300 - www.holidayinnexpress.com

###### *La Quinta Inn & Suites - I-10 West*

15% off rack rate. Not valid during Mardi Gras season, holidays and special events. Bookings based upon availability.  
5170 Motel Court  
(251) 661-9978 - Web: 6070.lq.com

###### *LaQuinta Inns & Suites - Satsuma*

15% off rack rate. Not valid during Mardi Gras season, holidays and special events.  
6104 Hwy. 43, Satsuma, AL  
(251) 675-5977 - Web: 6261.lq.com

###### *Microtel Inn & Suites - North Mobile/Saraland*

20% off rack rate. Not valid during Mardi Gras season, holidays and special events.  
1124 Shelton Beach Rd., Saraland, AL  
(251) 675-5045 - www.microtelinn.com

###### *Quality Inn & Suites*

15% off rack rate. Not valid during Mardi Gras season, holidays and special events.  
150 West I-65 Service Rd. S. - (251) 343-4949  
www.choicehotels.com/hotel/AL224

###### *Wingate by Wyndham*

15% off rack rate. Not valid during Mardi Gras season, special events and holidays.  
516 Spring Hill Plaza Court  
(251) 441-1979 - www.wingatehotels.com

###### *USA Brookley Center*

15% off facility rental & lodging rates. All usual policies apply. Bookings based upon availability and are non-transferable. No discounts during Mardi Gras season.  
254 Old Bay Front Dr. - (251) 431-6531  
or (251) 431-6410 - www.brookleycenter.com

##### Campgrounds

###### *Shady Acres Campground*

\$1 off campground site. Not valid during holidays. Not to be combined with any other discounts.  
2500 Old Military Rd.  
(251) 478-0013 - www.shadyacresmobile.com

#### ARTS & CULTURE

##### Performing Arts

###### *Mobile Symphony*

Buy one ticket and get one free.  
257 Dauphin St.  
(251) 432-2010 - www.mobilesymphony.org

##### ATTRACTIONS

###### *Alabama Pecan Festival, Inc.*

\$1 discount for purchase of pie. (10 limit for home made pecan pie.) Held at the Tillman's Corner Community Center, Nov. 5 - 7, 2010.  
5055 Carol Plantation Rd.  
(251) 401-5555 - www.alabamapecanfestival.com

###### *Alligator Alley*

One child admitted free with 2 adults (full price.) Cannot be used with any other offer.  
19950 Hwy. 71, Summerdale, AL  
(251) 946-2483 - www.gatoralleyfarm.com

###### *Conde-Charlotte Museum House*

\$1 off admission.  
104 Theatre St. - (251) 432-4722  
www.condecharlottesmuseum.com

###### *Eastern Shore Art Center*

Free admission any first Friday Artwalk.  
401 Oak St. - Fairhope, AL  
(251) 928-2228 - www.easternshoreartcenter.com

###### *The Estuarium at Dauphin Island Sea Lab*

\$1 discount off admission. Not to be combined with any other discount.  
101 Bienville Blvd., Dauphin Island, AL  
(251) 861-7509 - www.sealabestuarium.org

###### *Fort Condé Museum & Welcome Center*

10% discount on gift shop items - Not valid on sale items or with other discounts.  
150 S. Royal St.  
(251) 208-5839 - www.mobilebay.org

###### *Fort Gaines Historic Site*

Two free admissions.  
51 Bienville Blvd., Dauphin Island, AL  
(251) 861-6992 - www.dauphinisland.org

###### *Gulf Coast Exploreum Science Center & IMAX® Dome Theater*

\$1 off any combo admission. Valid for up to four admissions.  
65 Government St.  
(251) 208-6873 - www.exploreum.net

###### *Mobile Carnival Museum*

\$1 off regular adult admission. Cannot be used in conjunction with any other offer.  
355 Government St.  
(251) 432-3324  
www.mobilecarnivalmuseum.com

###### *Mobile Greyhound Park*

10% off food - Minimum age 18.  
Exit 13 I-10 W. Theodore Dawes Rd.  
(251) 653-5000 Ext. 126  
www.mobilegreyhoundpark.com

###### *Mobile Medical Museum*

Two for one admission.  
1664 Springhill Ave.  
(251) 415-1109  
www.mobilemedicalmuseum.com

###### *Mobile Museum of Art*

50% discount on admission. Cannot be used in conjunction with any other offer.  
4850 Museum Dr.  
(251) 208-5200 - www.MobileMuseumOfArt.com

###### *Mobile Zoo*

10% off admission.  
15161 Ward Rd. W., Wilmer, AL  
(251) 649-1845 - www.mobilezoo.cc

###### *Oakleigh Historic Complex*

\$1 off adult admission and 10% discount in the gift shop. Not to be combined with any other discount.  
300 Oakleigh Place  
(251) 432-6161 - www.historicmobile.org

###### *USS ALABAMA Battleship Memorial Park*

\$2 off adult admission. Offer cannot be combined with other discounts. Does not apply to park use fee, gift shop or Galley.  
2703 Battleship Pkwy.  
(251) 433-2703 - www.ussalabama.com

### **Wales West Light Railway & R.V. Resort**

Event tickets: 1/2 off child's ticket.  
Standard ticket: Free child with adult.  
Not applicable to "Day out with Thomas."  
4/24 - 4/25 & 5/1 - 5/2 & 5/8 - 5/9.  
13670 Smiley St., Silverhill, AL  
(888) 569-5337 - [www.waleswest.com](http://www.waleswest.com)

### **GOLF COURSES**

#### **Silver King Golf Club**

Two for one on purchase of green fee and cart fee.  
7960 Edgar Roberts Rd., Irvington, AL  
(251) 824-9660 - [www.silverkinggolf.com](http://www.silverkinggolf.com)

### **REAL ESTATE & RELOCATION**

#### **Apartment Finder & Mature Living Choices Magazines**

10% off regular ad rates (new ads only.)  
6845 Highway 90 East - Suite 105P  
Daphne, AL - (251) 604-9267  
[www.apartmentfinder.com](http://www.apartmentfinder.com)

#### **Dauphin Realty of Mobile & Baldwin County**

Free relocation packages, market analysis and staging services. Complimentary visual tour for homes for sale.  
2569 Dauphin St.- (251) 479-1314 Ext. 226  
[www.DauphinRealty.com](http://www.DauphinRealty.com)

### **RESTAURANTS**

#### **Butch Cassidy's Cafe**

Free appetizer with the purchase of two entrées. Dine in only.  
60 N. Florida St.  
(251) 450-0690 - [www.buthcassidys.com](http://www.buthcassidys.com)

#### **Claire's Place on the Creek**

10% off total bill. Not to be combined with any other offer or discount.  
4815 Halls Mill Rd.  
(251) 602-6986 - [www.claireplaceonthecreek.com](http://www.claireplaceonthecreek.com)

#### **Downtowners**

10% off lunch. Not to be combined with any other offers, coupons, specials or holidays.  
107 Dauphin St. - (251) 433-8868

#### **John Word's Captain's Table and Jazz Café**

Free cup of Gumbo. Not to be combined with any other offers or coupons.  
2701 Battleship Pkwy., Mobile  
(251) 433-3790  
[www.johnwordrestaurantandjazzcafe.com](http://www.johnwordrestaurantandjazzcafe.com)

#### **Newk's Express Café**

Join us for dinner and receive 10% off your ticket, anytime after 4pm, Mon. through Sun.  
252 Azalea Rd.  
(251) 341-3533 - [www.newkscafe.com](http://www.newkscafe.com)

#### **Oysterella's Seafood Restaurant**

10% off one dinner entrée Mon.-Thurs. Cannot be combined with any other promotions or coupons.  
1175 Battleship Pkwy., Spanish Fort, AL  
(251) 621-8881 - [www.oysterellas.com](http://www.oysterellas.com)

#### **Serda's Coffee Company**

10% off total check. Not to be combined with any other offers. Excludes alcoholic beverages.  
3 S. Royal St.  
(251) 415-3000 - [www.serdascoffee.com](http://www.serdascoffee.com)

#### **Time to Eat Cafe**

Free slice of homemade pie with any purchase.  
Limit two per table.  
7351 Theodore Dawes Rd.  
(251) 654-0228 - [www.timetoeatmobile.com](http://www.timetoeatmobile.com)

#### **Tiny Diny**

Free cup of soup. Dine in only. One coupon per person. Not to be combined with other any offers.  
2159 Halls Mill Rd. - (251) 476-3880

#### **Wintzell's Oyster House**

10% off total check. Not to be combined with any other offers. Valid at all locations.  
[www.wintzellsoysterhouse.com](http://www.wintzellsoysterhouse.com)

- 605 Dauphin St., Mobile - (251) 432-4605
- 6700 Airport Blvd., Mobile - (251) 341-1111
- 1208 Shelton Beach Rd., Saraland, AL - (251) 442-3335
- 805 S. Mobile Street, Scenic Highway 98 Fairhope, AL - (251) 929-2322
- 30500 State Hwy 181 - Ste. 800 In the heart of the Eastern Shore Centre (251) 626-5714

### **SHOPPING**

#### **Specialty Shops**

##### **Robert Moore & Co., Christmas Town & Village**

10% off regular price - in stock merchandise. Excludes sale and close-out merchandise, special orders and layaway items.  
4213 Halls Mill Rd. - (251) 661-3608  
[www.robertmoorechristmastown.com](http://www.robertmoorechristmastown.com)

##### **Mardi Gras -N- More**

10% off regular price in stock merchandise. Excludes sale price items.  
457 Dauphin St.  
(251) 432-0537

##### **Tanger Outlet Center**

Free coupon book worth \$850 in additional savings. (Regular cost of book \$5) Limit one per person, per visit. COUPON CODE: 425010  
2601 S. McKenzie St.  
Foley, AL (251) 943-9303 - [www.tangeroutlet.com](http://www.tangeroutlet.com)

##### **Three Georges & The Nuthouse**

Take 15% off any one pound box of chocolates.  
226 Dauphin St.  
(251) 433-6725 - [www.threegeorges.com](http://www.threegeorges.com)

### **SPECIAL EVENT SERVICES**

#### **Meeting & Event Facilities**

##### **Studio Edge Display Group**

Free banner stand with purchase of a display or 15% discount.  
(251) 380-9300 - [www.studioedgedisplay.com](http://www.studioedgedisplay.com)

### **SPORTS & SPORTING EVENTS**

#### **Mobile BayBears**

Please call Mike Callahan for a discounted ticket. Super Box Seat \$7 (regularly \$9) and Box Seat \$6 (regularly \$7).  
755 Bolling Brothers Blvd.  
(251) 479-2327 - [www.mobilebaybears.com](http://www.mobilebaybears.com)

### **SERVICES**

#### **Beauty & Massage**

##### **NouVeau Salon & Day Spa**

\$15 off any one hour spa service. Valid Mon.-Thurs. Only applies to regular price services and cannot be combined with any other discount.  
9 Du Rhu Dr., Suite 380  
(Legacy Village)  
(251) 380-2900 - [www.nouveaudayspa.com](http://www.nouveaudayspa.com)

#### **Employment Services**

##### **Long's Human Resource Services**

Refer a friend to work through Long's and you will receive \$25 for the referral. Contact Evelyn Gibson for details.  
19 Midtown Park W.  
(251) 476-4080 - [www.longshrs.com](http://www.longshrs.com)

##### **Multi Staffing Services**

\$10 off next order - Minimum eight hours. One coupon per partner.  
1210 Hutson Dr.  
(251) 343-3259 - [www.multistaffing.com](http://www.multistaffing.com)

##### **Personnel Staffing**

With a minimum of 40 hours, receive five hours free. One coupon per partner.  
4373-A Downtowner Loop S  
(251) 340-0504 - [www.personnelstaffing.com](http://www.personnelstaffing.com)

##### **Snelling Personnel Services**

Five hours free with a minimum of 40 hours. One coupon per partner.  
1760 West I-65 Service Rd. S.  
(251) 473-1001 - [www.snellingmobile.com](http://www.snellingmobile.com)

#### **Media**

##### **WKRG -TV Channel 5 (CBS)**

TV production @ \$100 per hour with air buy. New advertising clients only.  
555 Broadcast Dr.  
(251) 662-2970 - [www.wkrg.com](http://www.wkrg.com)

#### **Print - Printing Services**

##### **Calagaz Printing**

20% off first order for new customers. Certain restrictions may apply.  
90 Springdale Blvd.  
(251) 478-0487 - [www.calagaz.com](http://www.calagaz.com)

#### **Travel Agencies**

##### **Brownell Travel**

5% discount on airline tickets, cruises and tour packages.  
2864-B Dauphin St.  
(251) 341-0555 - [www.brownelltravel.com](http://www.brownelltravel.com)

##### **CruiseOne**

\$25 off price of a cruise (per cabin.)  
13 Rickarby Place  
(251) 471-2628 - [www.mobilecruising.com](http://www.mobilecruising.com)

### **TRANSPORTATION**

#### **Auto Rental**

##### **Enterprise Rent-A-Car**

10% off regular daily rates. Valid at all Mobile and Baldwin County locations.  
64 N. Broad St.  
(251) 432-4476 - [www.enterprise.com](http://www.enterprise.com)

Program exclusive to MBCVB Marketing Partners. \* Discounts may not be used in conjunction with other coupons, specials, discounts or promotions. Bearer of discount card has no legal recourse against participating merchants as a result of availability. \* MBCVB Partner-to-Partner discount cards must be presented in order to receive discount. Check with merchant for complete details. Subject to change without notice. Certain restrictions may apply. Offers expire March 31, 2011.